

Fendercare wins \$25million US Navy Contract

Case Study



US Naval Surface Warfare Center, Carderock Division (NSWCCD) awards Fendercare Marine with five year contract worth up to \$25million to supply fendering solutions to the US Navy.

The contract was awarded by the US Naval Surface Warfare Center, Carderock Division (NSWCCD) for the procurement of Yokohama hydro-pneumatic fenders and associated installation, support, shipping and travel. The contract was awarded in September 2012 and is expected to be completed by September 2017, with the work being undertaken utilising Fendercare Marine's worldwide network of bases.

The US Navy has had zero defects with fenders provided through Fendercare Marine and Fendercare Marine have played a vital part in assuring that the US submarine fleet's mooring capabilities continue positively throughout the world.

"Everyone at Fendercare Marine is delighted to have secured this contract. This is a testament to our ability to provide both high quality, reliable products and the required levels of customer service that goes with it."

Fendercare Marine Managing Director, Eric Plane

Who
US Navy

Summary

Fendercare Marine has been awarded with five year contract worth up to \$25 million to supply fendering solutions to the US Navy

Services provided

- Supplying US Navy with products from ship-to-quay, on-board and submarine berthing solutions
- Providing ISO 17357 Hydro-Pneumatic fenders
- Assisting US Navy with installation, support, shipping and travel

Benefits delivered

- Extremely stringent technical requirements set by US Navy have been met
- Provision of high quality products with zero defects with fenders
- Service-led approach

